



Telelink Business Services

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the complex



Who we are

End-to-End IT INFRASTRUCTURE CYBERSECURITY DIGITAL TRANSFORMATION Solution Provider.



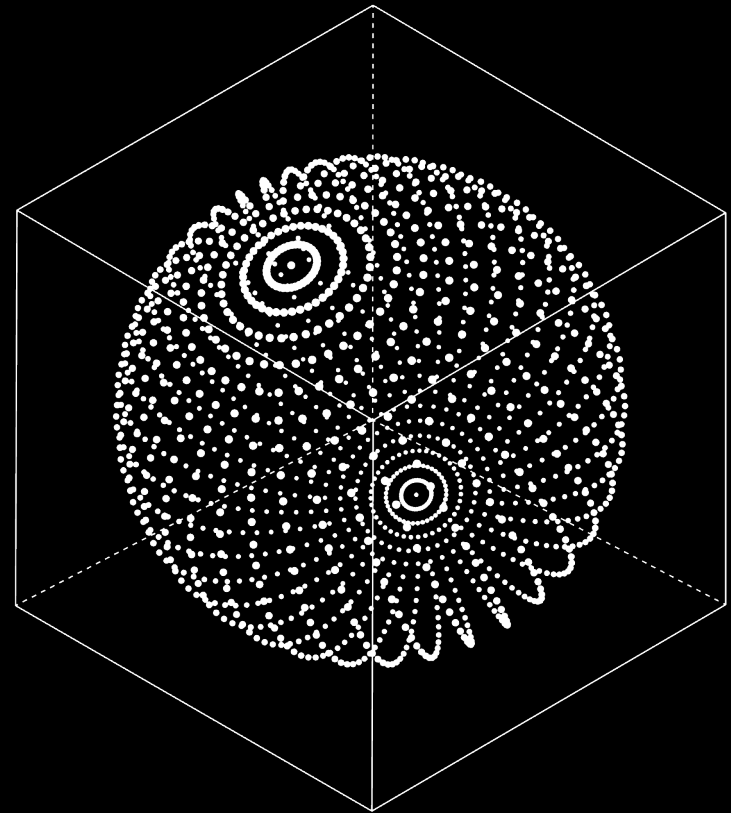
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Who we are

On a Mission to **Simplify the Complex.**

We simplify the complex and enable organizations to do great things with technology.



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Who we are



Small Country DNA, Big Delivery Capacity

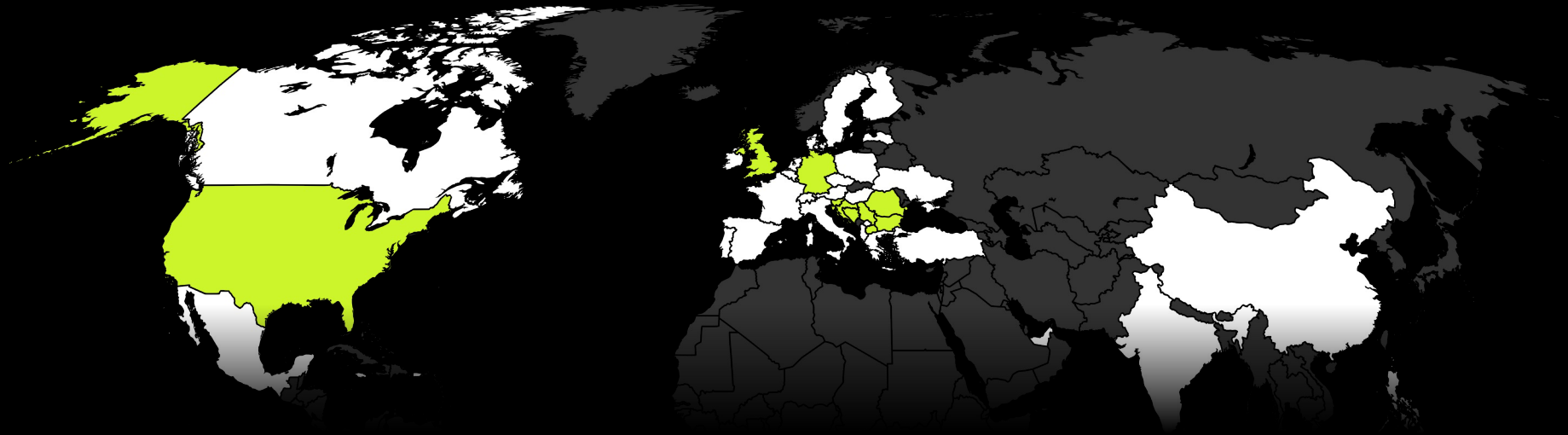
We deliver solutions globally from the heart of the Balkans with a commercial footprint that spans 11 countries, serving clients across 4 continents, 45 countries, and 250 cities.



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Our Presence



◇ Bulgaria

◇ Bosnia and Herzegovina

◇ Croatia

◇ Germany

◇ Ireland

◇ North Macedonia

◇ Romania

◇ Serbia

◇ Slovenia

◇ UK

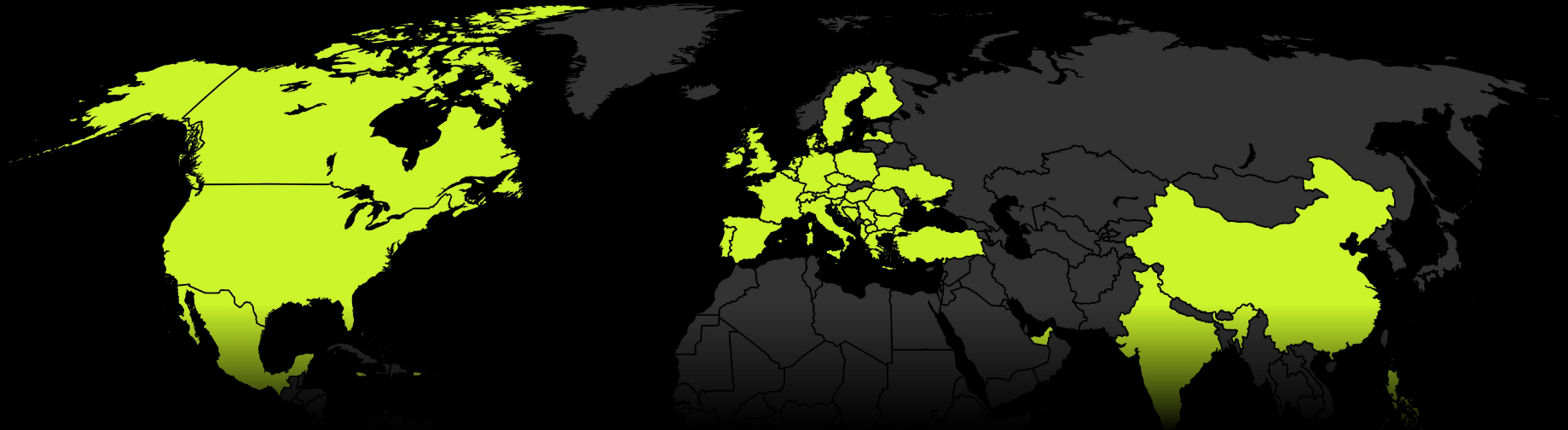
◇ USA



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Our Customer Coverage



- | | | | | | |
|------------|------------------|--------------|-------------------|-----------------------|--------------------------|
| ◇ Albania | ◇ Croatia | ◇ India | ◇ Mexico | ◇ Serbia | ◇ Ukraine |
| ◇ Austria | ◇ Czech Republic | ◇ Ireland | ◇ Netherlands | ◇ Singapore | ◇ Turkey |
| ◇ Belgium | ◇ Denmark | ◇ Italy | ◇ North Macedonia | ◇ Spain | ◇ Ukraine |
| ◇ Brazil | ◇ Finland | ◇ Jamaica | ◇ Philippines | ◇ Sweden | ◇ United Arab Emirates |
| ◇ Bulgaria | ◇ France | ◇ Kosovo | ◇ Poland | ◇ Switzerland | ◇ United Kingdom |
| ◇ Canada | ◇ Germany | ◇ Latvia | ◇ Portugal | ◇ Trinidad and Tobago | ◇ USA |
| ◇ China | ◇ Greece | ◇ Luxembourg | ◇ Puerto Rico | ◇ Turkey | ◇ Slovenia |
| ◇ Colombia | ◇ Hungary | ◇ Malta | ◇ Romania | | ◇ Bosnia and Herzegovina |





Our Short Overview



23 years
EXPERIENCE



2020
PUBLICLY LISTED



€125.5M
REVENUE



506
EMPLOYEES

IT infrastructure
SERVICES

Cybersecurity
SERVICES

CLIENTS



REPUBLIC OF BULGARIA
Ministry of Education
and Science



Lufthansa Technik



REPUBLIC OF BULGARIA
Ministry of Interior

INRAM MICRO



**Raiffeisen
Bank**



Sensata
Technologies



VEOLIA



Sofia, Bulgaria
HEADQUARTERS



Bosnia and Herzegovina
Croatia
Germany
North Macedonia
Romania
Serbia
Slovenia
USA

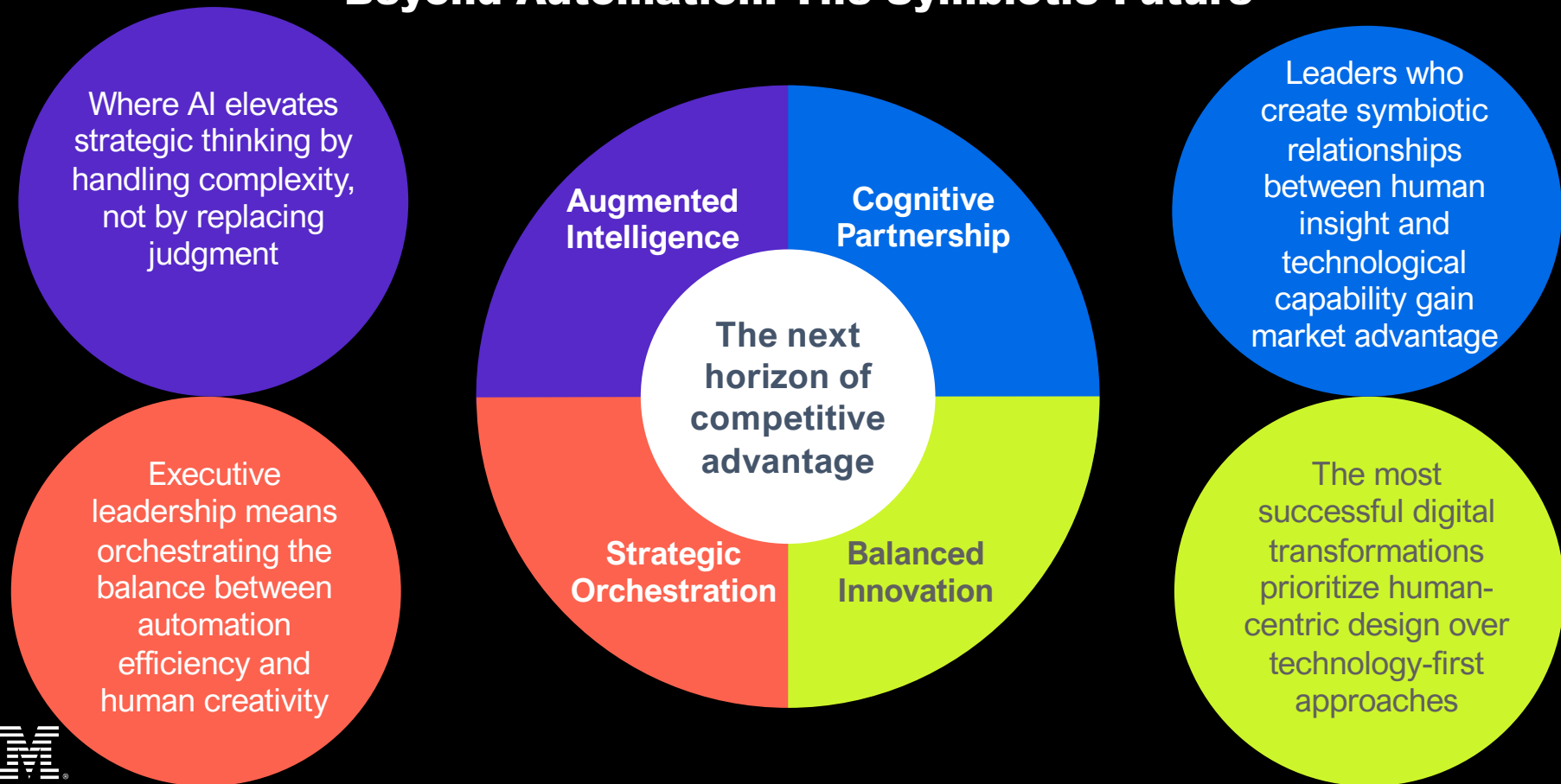
CLIENTS ACROSS
45 COUNTRIES



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Beyond Automation: The Symbiotic Future





Powering Intelligent Business with IBM



Strategic implementation through IBM Watsonx™:

Enterprise AI Models

Tailored AI capabilities that understand business context, accelerating innovation while preserving governance and security

Knowledge Processing

Converting unstructured corporate knowledge into accessible intelligence that enhances decision-making at executive and operational levels

AI-Powered Automation

Intelligent digital workers that handle routine processes, freeing human talent for strategic initiatives and relationship building

Ethical Intelligence Architecture

Governance frameworks ensuring AI augments human capabilities while maintaining transparency and trust





Thank You!